

Jenson Funding Partners is the approachable startup investment firm specialising in working with founders throughout their early-stage growth from pre-seed to Series A. Its diverse and experienced team understands what a business needs at each stage and combines quickly deployed capital with hands-on support to successfully scale the companies in their portfolio and deliver returns for investors.

An established player in the early-stage VC ecosystem. Having launched one of the first and longest-running SEIS funds, the firm has helped shape the landscape of startup investment over the past decade. The firm is currently undertaking an expansion and creating its first institutional fund, which will continue to support its portfolio companies as they scale.

Jenson prides itself on inclusivity, not exclusivity investing in businesses across a range of industries to create a diverse investment portfolio across sectors, geographies and founder backgrounds. A core criteria is that the founders it backs are experts in their field and through an open ethos it has been able to attract high-performing portfolio companies led by impressive founders. The firm prides itself on its track record of investment into diverse startups, with minority and female-led teams, across the UK.

To date, we have invested across a range of sectors which include:

- EdTech
- FinTech

• AI

Maritime

- VR

- Gaming
- Telecomms.

Our Investment Criteria:

- Management team credibility
- Business and financial risks
- Business Momentum
- Business Concept and Strategy
- · Equity deal and exit expectations.



Jenson Funding Partners LLP

jensonfundingpartners.com

Contact: invest@jensonfunding.com

In many circumstances, the investee companies are expected to have some similar key characteristics such as:

- Generating revenues or with a clear path to revenue generation
- High growth potential with the possibility of realising a good return multiple
- Disruptive business models that if necessary can adapt and thrive in a recessionary environment
- Evidence that a prospective investee company's product or service is innovative and has market potential
- Addressing market gaps and brand lags with unique and defendable propositions
- Non-capital intensive business models that are both scalable and capital efficient
- · Led by an inspiring, energetic and ambitious entrepreneur(s).

Key to our investment criteria is the Support Programme. This provides key financial, technical, operational and sales and marketing support to investee companies from day one, we are not just investing capital. Our investment mandate includes the nurturing of the early stage businesses we invest in.



Kelvin Capital founded in 2009, has invested in 32 early stage businesses. Having spent the first 6 years investing in pre-revenue companies, the investment focus over the last 7 years has moved towards venture growth capital with our criteria of proven technology, market interaction and ability to scale internationally quickly. The core focus for Kelvin Capital is to support globally ambitious companies.

The companies must be UK based, with an ambitious and credible team who are able to demonstrate a minimal viable service or product and are ready to go to market or are currently revenue generating and looking for growth capital. For companies that are based in Scotland and who will provide an economic advantage in Scotland, we can apply for matched funding with Scottish Enterprise as partners of the Scottish Co-investment fund.

We are sector agnostic but look for companies with the ability to deliver aggressive, international sales growth. For the portfolio companies, Kelvin Capital will not only

Kelvin Capital Ltd

kelvincapital.com

Contact: theteam@kelvincapital.com

provide investment but will open up their vast network of connections to provide the support needed to deliver the true potential of each business.

Aside from funding, Kelvin Capital work very closely with the company to ensure good corporate governance and ongoing communication to all stakeholders.



Kero invests in innovative engineering technologies that will benefit society or the environment.

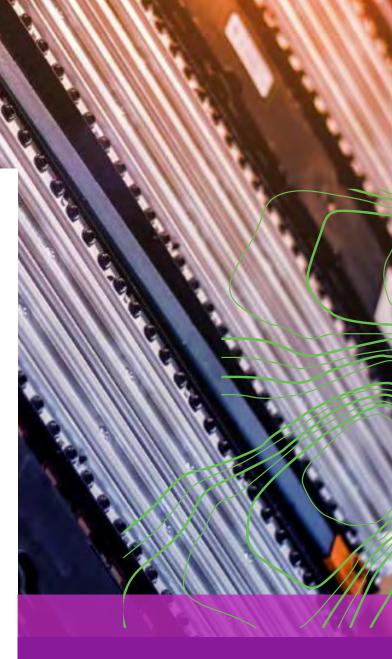
We seek investment opportunities based on promising, patented/patentable ideas, with a committed core team.

As well as capital we provide experience, mentorship, empathy and assistance with the management of your company and the growth and development of your technology.

Our focus on hardware and engineering requires us to be patient investors, which we are.

We are privately funded and can be flexible as to structure and quantum of investment. We typically invest at Pre-Seed to Series A stage. Our first investment will usually be between £250k and £500k and we regularly follow our investment.

We are comfortable leading an investment round or following and we often co-invest.



Kero kerogroup.com

Contact: info@kerogroup.com



KHP Ventures is the first NHS-backed venture fund in the UK, built through a collaboration between Guy's and St Thomas' Hospital NHS Foundation Trust, King's College Hospital NHS Foundation Trust, and King's College London. Collectively, these three institutions represent the largest teaching hospital system in Europe, serving a diverse, local population of 2 million residents and a large, international patient cohort.

We invest in world-class clinical innovators and enable adoption of transformative MedTech and digital health solutions at scale, improving health and healthcare. We target investments from Pre-Seed to Series A, though our sweet spot is typically at Seed stage. Our due diligence process brings in clinical, scientific, operational, and policy experts from across the NHS and global healthcare ecosystems to validate each investment opportunity, ahead of taking companies to our expert Investment Committee.

We invest in companies that have the ability to address the quintuple aim of better clinical outcomes, lower costs, improved workforce experience, increased patient satisfaction, and better sustainability. Consequently, our portfolio companies are best-inclass and meet substantial unmet challenges within the NHS. We offer tailored support to each of our portfolio companies across critical growth activities, including: KHP Ventures

khpventures.com

Contact: <u>hello@khpventures.com</u>

- Network introductions; to KOLs across clinical, scientific, managerial, operational, and policy domains
- In-house expertise with design and execution of clinical research studies; for clinical validation, health economic assessment, and patient/user feedback
- Co-design of clinical pathway mapping for successful NHS deployment locally, regionally, and nationally; and in non-UK markets
- Engaging wider regulatory and investment stakeholders e.g., collaboration with NICE
- NHS Integrated Care System involvement for understanding how to impact the care continuum (social care to secondary care)
- Support competitive grant applications (extensive inhouse track record) for execution within our partner institutions and beyond
- Enabling entry into highly competitive and lucrative markets e.g., unique strategic partnership with Cedars-Sinai Medical Centre in the US.



Kidney Research UK is the leading charity in the UK focused on funding research into the prevention, treatment and management of kidney disease. Our vision is the day when everyone lives free from kidney disease and for more than 60 years the research we fund has been making an impact.

In 2023, an estimated 7.2 million people were living with kidney disease in the UK (10% of the population). The figures are rising, as are the factors contributing to it, such as diabetes, cardiovascular disease and obesity, making our work more essential than ever.

KRUK's investment strategy is aligned to our published Research Strategy and our investment is focussed on supporting companies developing new technologies and innovations that will deliver significant benefits for kidney patients and the broader healthcare system, and in doing so generate attractive financial returns. Our primary focus is on early-stage investments at preseed or seed stage, although we will consider follow-on rounds and our preference is to be part of a consortium of investment partners.

Kidney Research UK

kidneyresearchuk.org

Contact: Innovation@kidneyresearchuk.org

Kidney Research UK has a deep and long-established network across the scientific and clinical renal community and our support to innovative companies goes beyond purely financial investment, providing scientific and clinical expertise and support with patient engagement.

Our programme is supported by expert advisors and staff who have extensive experience in developing start-up and mid-size health companies, a deep knowledge of renal medicine from both a clinical and patient perspective, dealmaking, negotiation and investment.

If you are interested in learning more about how Kidney research UK can support your company to succeed, please email: <u>Innovation@kidneyresearchuk.org</u>





Kindred invests in pre-seed and seed stage companies. We look for exceptional founders with a depth of insight into a problem that uniquely positions them to build game-changing outcomes. We're looking for teams who believe they can genuinely change the way the world works with their technology and build a £1B+ company. We don't require any specific metrics: you do not need a product or revenue yet or a perfectly polished pitch deck.

Kindred has a partner-only model: when you talk to Kindred, you're talking to a decision maker who will support your company throughout your journey with us. Furthermore, when we invest in your company, you don't just get access to one partner, you get access to all of the Kindred partners and our community & network. We have a breadth of expertise spanning the UK, US, Europe, and Israel.

Our model of equitable venture means we're sharing the profits of Kindred with you - the founders that we back. Our unique funding model aligns our interests with those of the founders we support. We also offer hands-on support, tailored training, and access to our extensive network of advisors and co-investors to help our portfolio companies reach their full potential. You can read unfiltered



Kindred Capital

kindredcapital.vc

Contact: hello@kindredcapital.vc

reviews of us (from our portfolio founders and founders we've turned down) on Landscape: <u>www.landscape.vc/investors/kindred-capital</u>

We are a UK and Europe focused fund, with investments in the UK, Europe, and Israel. We invest in tech companies across all sectors. Our current portfolio includes techbio, cybersecurity, enterprise SaaS, fintech, future of work, mobility, automation, among lots of others. A few examples of these are as follows: Cradle, Shift BioScience, Paddle, Fung Money, Hofy, Natter, Dexory, and RobCo.



Our funding is for Liverpool City Region (LCR) based startups.

We focus on three sectors specifically:

- Health and Life Science sector: We typically invest in innovations at Technology Readiness Level (TRL) 1-5 with investments from £25,000 up to £250,000 (relative to the TRL).
- DeepTech: We invest in research led spin-outs of DeepTech innovations (including physical science, materials science, data science, artificial intelligence, advanced engineering, advanced manufacturing, robotics, autonomous vehicles etc.) with investments from £25,000 up to £250,000.
- 3. CleanTech: we invest in clean tech innovations (with a particular focus on sustainable innovation, reducing waste in healthcare, improving air quality, and environmental health) with investments from £10,000 up to £250,000.

Our goal is to provide valuable start-up funding and commercial advice that helps clinicians, academics and entrepreneurs in these key sectors to develop their LCR Ventures Ltd (LYVA Labs) Iyvalabs.com

Contact: Enquiries@lyvalabs.com

ideas and improve the region's health and economic outcomes. We invest in innovation focused companies with roots in the region and the potential to grow and create high value jobs.

We have a team that can provide business support services and ensure start-ups are connected to the vast array of other support and funding opportunities available to them, but that may be difficult to identify or access. We proactively support our pipeline to apply for grant funding, as we recognise the high risk and limitations of the funding we can provide.

In addition to providing early-stage investment, we support start-ups with market research, competitor analysis, investment readiness and exploitation plans and link them to others for financial, regulatory and IP advice. We also facilitate access for SMEs to local research and innovation assets to establish collaborative R&D partnerships.



Lifted Ventures is an early stage investment connector for regional female founders. We exist to increase the flow of capital to female founders and promote the significant business benefits of backing women.

We achieve this through introductions to our angel network, which has a women's syndicate nestled at its centre, and our significant co-investment network of senior, diverse investment managers from VC's across the UK.

Lifted Ventures Co-Founders Jordan Dargue and Helen Oldham have a strong track record of supporting innovative start ups through the grant funding application and fundraising process. Through their careers to date they have supported and leveraged over £455m in to start up and early stage business.

Lifted Ventures operates across the UK, but with a particular focus on the Northern Regions including, the North East, Yorkshire & Humber, North West and East Midlands. They are sector agnostic, but have embedded expertise in, Women's Heath and Med -Tech, AI, Digital and Data, Clean Growth, Manufacturing, Advanced Engineering, Future Mobility and Ageing Society, as well as wider sectors such as Life Sciences, Fintech, Construction, and creative industries.

Our regional investor network invests in early stage companies with scale up potential. Our expert team helps companies to prepare for investment, and then supports them to access our regional angel investors,

Lifted Ventures

liftedventures.co.uk

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VC's, and early stage and seed funders. Our network supports companies with pre-proof of concept to Series A funding, typical ticket sizes are £150k to £2m. Lifted Ventures has an accessible angel network of over 100 regional angel investors; direct members and wider network members, and a co-investor network of over 250 co-investors across the UK. Lifted Ventures is Leeds based and champions gender-smart investing across the UK, with an ultimate ambition to make the North the gender smart investment capital of the UK.

Lifted Ventures promotes the business benefits of backing female founders and fuels the early stage economy by providing connections to early-stage funding at a critical point in the business life cycle. We help to plug the geographical and gender funding gap by showcasing the wealth of amazing, diverse founders we have in the North and helping them to raise investment. Lifted Ventures champions diversity and inclusion through its Investor Blueprints, showcasing how to make pathways more accessible to female and under-represented founders with a mission to increase the flow of capital, unlocking significant economic potential.



LVP is an early-stage fund with a valuable difference: we're operating experts in the games ecosystem. The team has been seed investors in game companies that have created over \$30 billion in value through exits including Supercell, Unity, Playfish and NaturalMotion. LVP has invested in many other great companies including Singularity 6, Bossa Studios, PnkFrg, Treehouse Games, and many others.

London Venture Partners Iondonvp.com

Contact: innovate@londonvp.com

Our investment Criteria:

- The company must be related to the gaming ecosystem e.g. at least one segment of their business focused on gaming
- Stage: Pre-seed or Seed
- Investment terms: We will invest anywhere between £250k to £2m for a 10% – 20% equity stake
- What we typically invest in: interactive entertainment, studios, content, technology, platforms, and services related to the gaming/interactive entertainment industry.

Our Value Add:

All the partners are ex-operators within the gaming industry. This means we've done 2-founders-in-a-garage start-ups. We've helped companies transition from a back-of-an-envelope vision to a multi-billion-dollar powerhouse. Our passion is to help our founders strategically, financially and operationally. We speak the same language, share the same references, understand the same challenges and will bring real experience and deep understanding.

We like to give our founders an unfair advantage. We will leverage our network, reputation and far-reaching connections in the gaming industry to support our portfolio companies across all stages. We've helped our portfolio companies recruit for key positions, define their product strategies, formulate company culture, given executive coaching and assisted in raising multimillion-pound follow-on funding rounds with one of the best in-class graduation rates in the industry.

Deck submissions.

Longwall Ventures

At Longwall Ventures we invest in early-stage businesses that are harnessing the UK's longstanding research and development expertise to address the global challenges of tomorrow in the health, resilience and sustainability sectors.

We invest in companies with strong IP that have the potential to either disrupt an existing market or gain a large share in a new one. Our portfolio is diverse; ranging from space antennae to life science tools, controlled environment agriculture to solar panels. We are interested in B2B businesses developing hardware or wetware solutions to societal challenges and have relevant scientific and commercial experience which means that we understand what it takes for these companies to succeed. We like to invest when a technology has been proven in a laboratory environment and work with the team on commercialisation and growth. We have a long track record of investing in deeptech companies and building high-growth ventures.

Longwall Venture Partners LLP

longwallventures.com

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Our typical first investment can be ~£500k-£1.5m and we are often the first institutional investor in a company. The typical holding period for our investments can be 10 years and we aim to be an active part of building the business over this time. Our investment managers have extensive experience from pre-start-up through to exit, supporting teams with strategy, recruitment, fundraising, go-to-market, exporting, strategic partnerships and so much more along the way.

TURQUOISE



Low Carbon Innovation Fund 2 (LCIF2) is a seed stage investor in low carbon technology businesses based in or operating in England.

The fund's investment size is up to £450k per round and LCIF2 co-invests with other private sector investors on all transactions.

The fund is managed by Turquoise International.

Low Carbon Innovation Fund Turquoise International Ltd Turquoise.eu

Contact: turquoise.eu/turquoise-teams/



M Ventures is a strategic, corporate venture capital fund, with a mandate to invest in innovative technologies and products with the potential to significantly impact the business priorities of Merck.

From its headquarters in Amsterdam and offices in Germany, US and Israel, M Ventures invests globally in transformational ideas driven by great entrepreneurs in line with its two investment areas Biotechnology and Technology. M Ventures takes an active role in its portfolio companies and teams up with entrepreneurs and co-investors to translate innovation towards commercial success. While M Ventures is formally

M Ventures <u>m-ventures.com</u>

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separated from Merck by a strict firewall policy, our portfolio companies benefit from our deep experience in building and growing early-stage companies and from our access to Merck's expertise and network.



MACMILLAN CANCER SUPPORT

At Macmillan, we do whatever it takes to help people living with cancer. For over 100 years now, we've been innovating to improve the lives of people with cancer across the UK.

Today, cancer care faces some of the biggest challenges we've seen in our time. There are almost 3.5 million people living with cancer in the UK and this number is growing. Increasingly, many struggle to access the care they need because of who they are or where they live. People are being left behind, but it doesn't have to be this way.

Macmillan Cancer Support

macmillan.org.uk

Contact: impactinvestments@ macmillan.org.uk

We have recently begun investing in start-ups shaping the future of cancer. We typically invest £100k-£300 at seed to series A. We focus on innovation in cancer from diagnosis onward.



MÁVEN

Maven is one of the UK's most active SME investors, with around 100 executives based across our network of regional offices. We partner with ambitious, dynamic, entrepreneurial management teams headquartered anywhere in the UK, at any stage of their life cycle and across a wide range of sectors to provide essential capital and expertise to unlock potential, drive innovation and help accelerate growth.

Our values:

- We believe that the most effective way to build strong relationships with management teams is to operate at a local level. That is why we have expanded our regional network of offices to ensure our executives are located across a number of the UK's key economic hubs
- We build lasting relationships based on trust and respect through being an effective and active investor without diluting the ability of the management team to run the business
- We look to invest responsibly, including backing businesses that are making a real impact on addressing environmental, social and governance issues facing society today. We see supporting the enhancement of ESG credentials as a positive step change that helps deliver long term, responsible and sustainable growth in our portfolio companies.

Maven mavencp.com

Contact: mavencp.com/contact-us

Maven became a signatory to the internationally recognised Principles for Responsible Investment in June 2021

- Maven is a signatory to the Investing in Women Code, a commitment to support the advancement of female entrepreneurship in the UK, in which we are dedicated to improving their access to tools, resources, and finance
- Our core investment objective is to help deliver growth and maximise shareholder value. Our capital brings secondary benefits to the wider economy, helping to secure thousands of British jobs whilst also stimulating further job creation as each business grows.

In working with Innovate UK as an Investor Partner, Maven is excited to partner with dynamic companies to drive growth and build on our rich heritage of supporting innovation and R&D.

mercia Ventures

Mercia Ventures one of the UK's most active venture capital investors. From early-stage to scaleup investment, our investment team operates from a shared set of beliefs, partnering with entrepreneurs for the long term.

We offer venture capital investment from £1million up to £10million and support our portfolio companies at every stage of their growth. Mercia Ventures is an ideal partner for sourcing, supporting and investing in the UK's most promising businesses. Our strong Mercia Ventures mercia.co.uk

Contact: info@mercia.co.uk

track record, unparalleled network and commitment to growth make us a leading choice for founders looking for investment that goes beyond capital.



Mercuri is an early-stage venture capital fund that leads pre-seed and seed funding rounds for UK companies at the intersection of media, entertainment and technology.

The firm is dedicated to backing outstanding entrepreneurs who are at the forefront of developing tech-driven products designed for the new age of enterprise and the digital lifestyle of the consumer.

Mercuri's sector focus considers the application of AI to the media value chain (Content: creation, consumption, distribution or discovery and monetisation) as we assess opportunities and their



Mercuri mercuri.vc

Contact: pitch@mercuri.vc

markets. Areas of interest include AI developments applied to: gaming, music, design, privacy, education, social, creator economy and communities.



Beyond financial investment, Metis Ventures offers substantial value to the companies we back. We bring more than a decade of experience in scaling tech companies and navigating global markets.

Initial Check Size: €1M - €3M

Investment Stage: Pre-seed, seed & late-seed

Geo: Founders from Central Eastern Europe and Turkey

Diversity Commitment: Min. 25% female founders across portfolio

Industries: Applied AI / Fintech / Cybersecurity / Climate Tech (Energy & Mobility)

We help founders refine their business models, improve operational efficiency and connect with potential partners, customers and additional investors. Our team actively engages with portfolio companies, offering mentorship and industry expertise throughout their growth journey.

As part of the Metis Ventures community, startups gain access to our robust network of investors,

Metis Ventures metisventures.com

Contact: contact@metisventures.com

corporates, and advisors. We work alongside our companies to accelerate product development and expand market reach.

Growth: Crafting go-to-market strategies for expansion and establishing sales channels.

Fundraising: strategic guidance and leverage of our investor network to secure funding.

Talent & Culture: Building high-performing teams and leadership.

Product-Market Fit: Refining products for relevance and scalability.





Midven is a Birmingham-based venture capital fund manager empowering Midlands-based entrepreneurs to scale nationally and internationally.

For over 30 years, Midven has invested into early-stage businesses and startups to help grow some of the West Midlands most exciting businesses. When partnering with us, you get more than money. We work with you to drive a growth strategy that will create value throughout your business and focus on the things that really matter.

We're entrepreneurs ourselves and have a broad range of operational and strategic skills and expertise to help you see your business take off. With a hands-on approach, we can also help you find the right people to strengthen your team and support your business development to create a thriving business.

We invest in the West Midlands' most ambitious entrepreneurs and foster collaborations across the region to help create a fertile environment for growing innovative, early-stage businesses. To grow your startup or SME, you need all the help you can get. We connect you with a network of business contacts, offer mentoring and resources so you can maximise the potential of your business. Together we can take the West Midlands to the next level. Midven midven.co.uk

Contact: pitches@midven.co.uk

We want to work with businesses in a range of sectors with high growth potential that can help supercharge the regional economy. If you have a well-developed proposition and vision and a talented management team, we want to hear from you. To us, risk is opportunity - we embrace it. We focus heavily on the positive aspects and see possibilities where others may see challenges.

To be eligible for Midven investment your business must be:

- Based in the West Midlands
- A revenue generating SME
- · Showing potential for fast growth
- Requiring up to £1m in an initial funding round

Ready to scale? Submit your pitch deck to our team here: <u>midven.co.uk/looking-for-investment</u>



Minerva Business Angels is a brand name of the University of Warwick Science Park Ltd ["UWSP"], a wholly owned subsidiary of the University of Warwick.

Beauhurst has accredited Minerva Business Angels as the 2nd most active angel network in the UK and the most prolific investors in the Midlands on a deal basis. The Scaleup Institute identified Minerva as the UK's second most active green scaleup economy investor.

Minerva operates to a not-for-profit objective and seeks to help fill the gap between the £0 - £3m turnover. Our membership includes investors, family offices and venture capitalists.

UWSP formed the predecessor to Minerva in 1994 to support its Tenants seeking investment. In 2010 UWSP formed Minerva (a brand name of UWSP), whose members have invested in over 100 companies and around £20mn, with an estimated leveraged figure of around £60mn in co-investment.

Minerva delivers its services, matching investors with founders through a collective of universities. Universities have a "beacon effect" to attract members, and we run a face-to-face offering (to co-located investor groups) through Aston, Birmingham, Loughborough, Nottingham, and Nottingham Trent. Furthermore, Minerva operates a face-to-face meeting for investors located around Warwick, Leamington Spa, Cheltenham and London through Warwick Business School.

We deliver Minerva Birmingham PitchUp, which is a joint effort between Aston Birmingham and ourselves. Minerva Birmingham Pitch Up supports companies from all over the Midlands, who are invited to apply, receive investor training, and are subject to panel reviews from experts. Those selected enter the



Minerva Business Angels (University of Warwick) minerva.uk.net

Contact: Innovate@minerva.uk.net

PitchUp competition run together with West Midlands Venturefest. Further to the face-to-face model, we also deliver webinar pitches to accommodate those who can't make the above groups and provide an ongoing educational series to our investors and companies.

In all, Minerva facilitates the connections between investors and founders but given its non-regulated status, doesn't get involved in the deals or negotiations.

All applicants are subjected to a due diligence process to ensure they fit our investors' interests and are interviewed for capability assessment. When a further review is deemed necessary, they are put out to our experts in the investor community. This provides for a deal pipeline in excess of 400 companies, the majority of which are Tech related businesses.

Of those applying, 70-80/year are invited to pitch, the majority of which are within net zero, health & well-being and next-generation digital technologies and technology.



MMC Ventures is one of the most active early-stage tech investors in Europe, focused on Series A. During the past two decades, we've built a successful track record of supporting high-growth technology companies. We distinguish ourselves through our commitment of going deeper – on the technologies we invest in, and the partnerships we build with founders.

We conduct in-house research, providing us with a differentiated understanding of emerging technologies and sector dynamics to identify the areas and themes that have the potential to create the next multi-billion European success stories. Our portfolio spans enterprise AI, fintech, data-driven health, cloud and data infrastructure, with notable investments such as Snowplow, Copper, YuLife, Peak AI, Synthesia, Recycleye, MindsDB, Ably and Signal AI.

MMC Ventures Ltd

mmc.vc

Contact: fundenquiries@mmc.vc

If you're a tech founder looking to raise at Seed or Series A, we would love to hear from you. You can visit our website for contact details and more information.



Molecule to Medicine

Building and Scaling Biotech Innovation

MTM invests in and builds high-impact biotech companies, leveraging our unique company creation model to drive transformative breakthroughs in drug discovery and development.

We work alongside scientists, entrepreneurs, and investors to translate cutting-edge science into clinically successful therapeutics that address unmet needs of patients with serious diseases. Our Collective Intelligence approach ensures that we retain and develop top talent within our ecosystem, allowing us to continuously refine our company creation process—leveraging past learnings, shared expertise, and data-driven insights to efficiently launch and scale new biotech ventures.

Our Approach

We integrate deep scientific expertise, informatics-driven insights, and a highly efficient pod-based R&D model to de-risk and accelerate biotech ventures. Our track record includes:

- 5 investment-backed biotech companies launched.
- \$205M in venture capital raised.
- \$3M+ in non-dilutive funding secured.
- 3 global innovation hubs, including London and Oxford.
- Faster and more capital efficient drug development compared with traditional models.

Molecule to Medicine

moleculetomedicine.com

Contact:

investor.partnerships@m2m.bio

How We Add Value

- Venture Creation & Investment We co-create and fund high-potential biotech startups from inception through early-stage development with our expert team of drug developers and biotech operators.
- Integrated R&D Ecosystem Our pod-based approach provides a capital-efficient, collaborative environment that de-risks and accelerates drug discovery programs through MTM's agile infrastructure.
- Informatics & Data Science We leverage an advanced informatics platform for target selection, indication prioritization, and clinical validation, improving decision-making and success rates.
- Scalable Business Model We provide flexible, stage-appropriate teams that guide and support our companies from conception through to clinical execution, ensuring efficiency and long-term success.



nesta Impact Investments

Nesta is the UK's innovation agency for social good.

Nesta has set 3 impact goals for 2030 which reflect Innovate UK's Future Economy priorities:

- Accelerate the <u>decarbonisation of UK household</u> <u>activities</u> and increase productivity through increasing green skills
- Increase the <u>number of healthy years lived</u> through tackling obesity and loneliness
- <u>Narrow the outcome gap</u> between children growing up in disadvantage and the average, with a focus on pre-school years.

<u>Nesta Impact Investments</u> backs tech ventures that can contribute to Nesta's impact goals, delivering both a social/environmental and financial return. As such, we invest in: edtech, foodtech, healthtech and sustainability. We typically invest at Seed stage to Series A, £500K-£1M initially with capacity to follow on.

Nesta has set up Mission Studio in partnership with Founders Factory through which we initiate startup ventures and attract founders who want to build successful commercial businesses that deliver on our impact goals.

Nesta's broader team includes expertise in data

Nesta nesta.org.uk

Contact: missionstudio@nesta.org.uk

science, user design and technology, and through its recent integration of the Behaviour Insights Team (BIT) world leading behavioural science expertise. We look to draw on this broader suite of resources, working in collaboration with founders, to accelerate the success of ventures we back. For founders building businesses in relevant markets, drawing on Nesta's networks, domain expertise and technical skills is a real advantage.

If you are a founder looking to apply for investment at Seed to Series A please visit <u>nestainvestments.org.uk</u> or contact <u>investing@nesta.org.uk</u>

You can find more information at <u>nesta.org.uk/project/mission-studio/</u>



NextEnergy Group was founded in 2007 to become a leading market participant in the international solar sector.

Its mission is to contribute to a more sustainable future by leading the transition to clean energy generation. Since its inception, it has been active in the development, construction, and ownership of solar assets across North America, Europe and Asia.

NextEnergy Group operates via its four business units:

- NextEnergy Capital Investment Management
- WiseEnergy Operating Asset Management
- Starlight Project Development
- NextSTEP Venture Capital

NextEnergy Capital comprises the Group's investment management activities. To date, NEC has invested in over 400 individual solar plants across its 5 institutional funds.

WiseEnergy is NextEnergy Group's asset operator. WiseEnergy is a leading specialist asset operator in the solar sector. Currently, WiseEnergy provides development, construction and operating services to over 1,500 solar and battery assets with an installed

NextEnergy Group

nextenergygroup.com

Contact: info@nextstepaccelerator.com

capacity in excess of 2.6GW. Its asset management clients include listed solar funds (in addition to the Company), banks, private equity funds and other specialist investors.

Starlight is NextEnergy Group's development company that is active in the development phase of solar projects. It has developed over 100 utility-scale projects internationally and continues to progress a large pipeline of c.10GW of both green and brownfield project developments across global geographies.

NextSTEP is the Venture Capital arm of NextEnergy Group. NextSTEP (NextEnergy Sustainable Technology for the Planet) is dedicated to the growth of innovative startups in the field of environmental sustainability. NextEnergy Group has provided an initial €6,4m in funding.



NoBa Capital are actively building a portfolio of early stage tech-enabled businesses that are shaping the future of work.

We invest at pre-seed and seed stages (generally £100k to £1.5m) and actively support and collaborate with the portfolio to achieve successful growth. We believe the building amazing businesses is about the idea, the people and great execution – which is why we actively help our portfolio with capability build and delivery.

Together with our portfolio companies, we are on a mission to positively impact the lives of **10 million workers by 2028**. We firmly believe that the best opportunities are businesses that deliver work-centric solutions, whether through access

NoBa Capital

nobacapital.com

Contact: innovateUK@nobacap.com

to work opportunities, career development, diversity and inclusion, financial stability, wellbeing, or flexibility.

If your business is building an innovate solution to support workers in the future of work please reach out to connect.

Pitch Deck Submission.



Northern Gritstone is an independent business that helps amazing people who are living and working in the North of England to create the world-class businesses of tomorrow based on the world-class science and innovation that exists in the North of England today.

Northern Gritstone aims to support the commercialisation of science and IP-rich businesses based in the North of England – many originating from our partners at the Universities of Leeds, Manchester and Sheffield. Many of these opportunities are in the UK's most exciting emerging sectors such as advanced materials, health technology, cognitive computation and artificial intelligence.

Northern Gritstone Ltd

northern-gritstone.com

Contact: enquiries@northern-gritstone.com

Northern Gritstone was founded with the philosophy of Profit with Purpose, combining attractive returns for shareholders with wider positive, societal and economic impact, including supporting Levelling Up and high-skilled job creation in the North of England.



northern investor hub

The Northern Investor Hub is led by the North East Business and Innovation Centre (NEBIC) in partnership with Innovation SuperNetwork and UMi. We connect innovative and technology ventures to investors and manage the investors' deal flow, investor readiness activities, and facilitate introductions to investors. We help companies based in the North East, Yorkshire & Humber, North West, and East Midlands. We have an investment focus in innovation and technology with expertise in Health Tech and Life Sciences, Digital and Technologies, **Clean Growth and Advanced** Manufacturing. Our ambition is to address the geographical and gender funding gap and accelerate sustainable and inclusive investment in innovation in the North of England.

Since 2019, we have helped 87 businesses with a mix of grant and seed funding totalling £46m. We support companies at ideation stage through to Series A seeking ticket sizes of £150k to £3m. We represent an extensive network of investment organisations, private

Northern Investor Hub

supernetwork.org.uk/northerninvestor-hub/

Contact: charlotte.scott@supernetwork.org.uk

investors and innovation support organisations such as universities and Catapults with a focus on technology and high growth companies. The Nothern Investor Hub has over 200 investors as part of its network. The Northern Investor Hub leverages this vast network to grow innovative early-stage businesses. We have a strong track record of supporting innovative start-ups through the fundraising process and across all types of funding mechanisms with a particular focus on equity and grants.

Companies and entrepreneurs working with us are able to access the support and help provided by the organisations powering the Northern Investor Hub. For example, the Innovation SuperNetwork runs the Accelerating Investment and Innovation Summit, VentureFest North East. It provides expert project management, assessment of applicant businesses, and provides support to companies developing grant applications and fundraising.



Northstar Ventures is an FCA-approved VC fund manager based in Newcastle. Since 2004 we have supported early stage technology companies with pre-Seed to Series A investments across many technology sectors and market verticals.

Typically, we invest from £50k to £250k initially with multiple follow-on investments, based on delivery of milestones. Investments are in the form of minority equity stakes, quasi equity and occasionally loans. We seek co-investors wherever possible to build supportive syndicates for each investee company.

Our funds are focused on supporting businesses based in the North East and delivering impact locally. We have built a highly experienced team of investment professionals and are one of the UK's leading regional VCs.

We are building on this platform with an ambitious strategy focusing on investments into companies addressing complex social and environmental problems at scale ('society tech'). Within this we see enormous opportunities for innovation and value creation, particular in Net Zero, Healthy Ageing and Digital Solutions. We already have a number of portfolio companies who are active in these areas.

Crucially, we are raising a new fund, Venture North, which will be dedicated to investing in society tech. This new fund will focus on university spin-outs and 'spin-ins' i.e. companies working closely with universities and other research institutions sharing IP/tech/resources.

The SMEs that we will support via this programme must be undertaking innovative R&D projects, comprising feasibility studies, industrial research or experimental development. Projects must focus on one



Northstar Ventures Ltd northstarventures.co.uk

Contact: hello@northstarventures.co.uk

or more of the specific themes outlined in the Innovate UK Plan for Action, including Net Zero, Healthy Living & Agriculture, Digital & Technologies.

Grants sizes, intervention rates and project lengths depend on the research category. We will match grants with investment from our funds under management and from our wide network of co-investment partners.

Adding value to the portfolio:

We understand that the best investors provide considerably more than capital alone. All our team have experience of supporting multiple early stage technology businesses and wide experience and knowledge of the typical challenges that such companies face. We also have a wide network of advisors and NXDs whom we routinely introduce to our investees. We often introduce investees to other trusted service providers such as marketing agencies, recruiters, lawyers, corporate finance and other professional services, depending on needs. We have excellent networks with the innovation ecosystem including universities, technology parks and Catapults.



o2h Ventures is an established fund manager based in the heart of the biotech community in Cambridge, UK. o2h Ventures Limited is authorised by the Financial Conduct Authority (FRN 812245). We are a specialist fund that invests in biotech therapeutics and the intersection between biotechnology and AI/ML. o2h Ventures was launched in 2018 to provide pre-seed and seed capital to Great British biotech innovations. To date the fund and pre-fund has invested into over 28 biotech therapeutic companies of which two have clinical proof of concept data, and one has listed on the public markets.

o2h Ventures has two specialist tax efficient funds open for investment on a 6 monthly basis - The o2h human health SEIS Fund and The o2h human health EIS knowledge-intensive Fund

The focus of o2h Ventures is to seek out biotech therapeutic opportunities within the UK and then support these ventures through investment and connections into the pharmaceutical industry. Our aim has been to find exciting early-stage opportunities that



o2h Ventures

Contact: invest@o2h.com

can be nurtured in the UK biotech ecosystem and thus build a pipeline of innovative medicines and investment opportunities for later stage funds and pharmaceutical companies to invest into or acquire. We have focused on de-risking the investments by understanding areas of high interest to big pharma and then providing 'hands-on' support via team building, mentoring, fundraising, scientific support and seeking commercial partnerships.

Interested investors or companies that would like to be considered for funding can contact us at <u>invest@o2h.com</u>.

octopus ventures

Octopus Ventures is one of the largest and most active venture capital investors in the UK and Europe, investing in and supporting the people, ideas and industries that are changing the world.

We've built expertise across six technology sectors: B2B software, consumer, deep tech, techbio, fintech and health. We've backed more than 180 businesses across the UK and Europe, including successes like Zoopla, WaveOptics, Evi and Orbex. We invest in people and teams from as early as ideas on a page all the way through to the later stages of growth, providing capital, expertise, and partnership.

We manage £2bn for our retail and institutional investors and invest £200m each year. We're part of

Octopus Ventures

octopusventures.com

Contact: octopusventures.com/contact

Octopus Group, a group of entrepreneurial businesses united by a common goal: backing the people, ideas and industries that will change the world.



THE UNIVERSITY of EDINBURGH Old College Capital

Old College Capital (OCC) is the University of Edinburgh's venture investment fund. OCC manages Edinburgh's early-stage investment activities and shareholdings, supporting exciting ideas and technologies emerging from the University. Working with our founders, investors, and the ecosystem, OCC accelerates the journey of startups and spinouts looking to make a positive impact on people and our planet.

We invest in deep-tech, high growth companies associated with the University from pre-Seed to Series A, typically writing cheques of between £50k and £250k. Our team are early-stage specialists, passionate about getting ideas from our staff, students, and research out into the world to make a difference. We are active and engaged shareholders but invest with a long-term patient capital approach. We continue to support post-investment including joining boards as observers, leveraging the expertise **Old College Capital**

oldcollegecapital.com

Contact: investment@ed.ac.uk

and network of the University and by following our money in subsequent rounds.

We recognise different investors bring varying perspectives, experiences and expertise and we look to help Edinburgh companies find the right investors for them. We follow a co-investment model, working collaboratively with a wide range of investment partners. Collectively, OCC and its partners invested over £100m in University of Edinburgh associated companies last year.

nePlanetCapital

OnePlanetCapital invests into businesses tackling climate change and the world's biggest environmental problems. As you can see from the <u>portfolio page</u> on our website we have invested in a wide and diverse range of UK businesses all unified by the fact that they tackle in one way or another climate change or environmental problems.

We invest circa £50K - £1M into high growth, earlystage businesses based in the UK via our SEIS and EIS funds and an investment by OnePlanetCapital into your business means a whole lot more than just receiving money. We provide our portfolio companies with the support, help and mentoring that every entrepreneur needs in order to turn their dream into a success.

OnePlanetCapital

oneplanet.capital

Contact: ip@oneplanet.capital

Why should you choose OnePlanetCapital over another fund? As proven and successful entrepreneurs, the OnePlanetCapital team have the knowledge, skills and experience to help you grow your business, whether that's new ideas, talent or just a sounding board. To apply for funding please visit: www.oneplanet.capital/entrepreneur-application.

OXF**FORRD** ENTERPRISES

Oxford Science Enterprises (OSE) is an independent, billion-pound investment company, created in 2015 to found, fund and build transformational businesses via its unique partnership with the University of Oxford, the world's #1 research university.

This partnership enables OSE to work with the brightest academic minds tackling the world's toughest challenges and guarantees unrivalled access to their scientific research. In collaboration with its global network of entrepreneurs and advisers, OSE goes well beyond funding to shape and nurture these complex ideas into successful businesses. Actively focused on a core portfolio of around 40 companies spanning three high-growth, high-impact sectors – Life Sciences, Health Tech, and Deep Tech – the company adopts a flexible, long-term investment approach, recognising the path from ground-breaking research to global markets takes time and resilience. To date, OSE has invested £0.6 billion in over 80 ambitious companies built on Oxford science.

Oxford Science Enterprises Plc oxfordscienceenterprises.com

Contact: ideas@oxfordsciences.com

Oxford Science Enterprises invests in spinouts from Oxford University, the Science Parks and Said Business School, so this contact is only suitable for companies where there is a strong Oxford link.



oxford technology

We invest in science and technology companies from start-up. We start our investments under the SEIS scheme. We are looking for companies for whom a relatively small investment, possibly supported by an Innovate grant can lead to a transformation in value. A first experiment, prototype, market interaction can be a place to start.

We have a lot of experience (~ 60 years) in helping companies get their innovations proven developed and to market. It is difficult to predict where our input might come in. It might be contacts, strategic, adjacent

Oxford Technology

oxfordtechnology.com

Contact: Otseis@oxfordtechnology.com

technologies, help with paperwork, finding a first customer, some fundraising. Please take a look at our portfolio section on our website or at our quarterly report to see the variety of companies we invest in.



An active, hands-on investor, capable of taking the lead position on Seed to Series A investment rounds. Based in Edinburgh, we focus on companies located in Scotland, Northern Ireland and the North of England.

We can often participate in, and sometimes lead, follow-on investment rounds, meaning that we offer long term financial backing alongside our wider strategic support of businesses. We have a successful track record of taking early-stage tech companies from idea to exit and being held up as regional or global leaders in their respective categories.

What you can expect from Par Equity:

- When we invest, we make a commitment to accelerate your business through the guidance, support, and trust of the Par Equity team and our extensive network of industry-professionals
- We understand the challenges that B2B tech companies face in procurement processes, sales cycles, and tech integration and we are experienced in helping companies with firmware and hardware componentry. We have a strong track record supporting our portfolio to overcome these hurdles among others
- We always seek to appoint a Par Investor Director and Observer to your company's board, providing guidance and counsel to your management team and bringing strategic thinking to the business
- We have access to new talent and relationships as and when your business needs it, fuelled by our extensive network of head-hunters, recruiters, regional chairs, and universities
- We take an active role in your follow-on funding needs. We will work with you to find new investors, and we regularly follow our money to support our portfolio companies
- We care about ESG and, as steering committee members of ESG_VC, we encourage active discussions on ESG specific to your company,



Par Equity LLP

parequity.com

Contact: info@parequity.com

Apply Here: cms.parequity.com/apply

annually reviewing your progress and helping to set objectives

- We support our portfolio companies with market expansion, most recently helping TriVirum grow their US presence
- We hold annual events across the entire Par Equity ecosystem, allowing portfolio companies to create valuable relationships that drive business forward

What We Look For

- Based in the North of the UK
- B2B focused
- · IP driven / Applied Deep Tech
- Seed to Series A
- £0.5m to £10m total raise
- We're seeking proven commercial demand, with monthly revenues of more than £20k

In line with our ESG investment policy, we will not invest in companies that:

- Encourage the consumption of tobacco, alcohol and gambling
- · Are directly involved in animal testing
- Are selling technology for applications in weaponry



Paragon Ventures is an early-stage, sector and geography agnostic venture capital fund. Based in Singapore, the fund has a keen focus on tech-enabled and deep-tech companies, addressing environmental sustainability and fostering impactful solutions.

Our partnerships with top institutes of higher learning and research institutes empower us to confidently support new ventures, often being the first to provide funding. Our investments range from GBP 150K to 600K, tailored to the developmental stage of each company.

As an operator-investor, we believe in value creation in other ways beyond capital: we actively guide our portfolio companies in critical areas such as financial management, corporate governance, business strategy, networking, and fundraising. Additionally, we provide mentorship in essential soft skills, equipping our companies to thrive and meet the evolving needs of their customers effectively.



Paragon Ventures

paragoncapital.sg

Contact: enquiry@paragoncapital.sg

Paragon Ventures is managed by Paragon Capital Management, a fast-growing boutique asset management firm that provides bespoke investment solutions and wealth management services to accredited investors, including institutional clients. The fund managers and funds under management are regulated by the Monetary Authority of Singapore.



Parkwalk is the largest growth EIS fund manager, backing world-changing technologies emerging from the UK's leading universities and research institutions.

With £500m of assets under management, it has invested in over 160 companies across its Parkwalk Opportunities and Knowledge Intensive EIS Funds, as well as the award-winning enterprise and innovation funds Parkwalk manages for the Universities of Cambridge, Oxford, Bristol and Imperial College. Parkwalk invests in businesses creating solutions to Parkwalk parkwalkadvisors.com

Contact: esyed@parkwalkadvisors.com

real-world challenges, with IP-protected innovations, across a range of sectors including life sciences, AI, quantum computing, advanced materials, genomics, cleantech, future of mobility, medtech and big data.



Global Collaborative, Ethical

PDS Limited is a US\$2bn+ global enterprise and one of the largest organisations in Asia dedicated to the design, product development, sourcing, virtual manufacturing, and distribution of consumer goods. PDS operates from a global network of 50+ offices in 22 countries across Europe, North America, Middle East, and Asia.

Instead of remaining as an apparel sourcing company, PDS today is a platform business that has evolved into being one of the most favoured designer-manufacturer for some of the world's leading brands and retailers with a strong customer base of 200+ companies part of FTSE 100, S&P500 and DAX30. Capitalising on recent market trends, PDS has also developed several in-house proprietary brands, undertaken collaborations with celebrities and influencers, along with licensing or acquiring brands.

PDS Ventures is the investment and innovation vertical of PDS Group and is a forward-thinking venture capital arm that strives to marry sustainability and technology innovation with an aim to build an ecosystem where all the companies can grow and thrive together.

Investment criteria:

- Sector focus: Sustainability (materials innovation, circular economy, manufacturing solutions, sustainable communities), Digital first consumer brands tech (investments in brands focussing on consumer sectors), Technology (AI, fashion tech, retail tech, consumer and wider enabling technology)
- Stage: Pre-Seed to Series A
- Business models: B2B, B2B2C and DTC with proven business models



PDS Ventures pdsltd.com/pds-platform/pdsventures

Contact: pdsventures@pdsltd.com

- Entrepreneurial-led early-stage venture, spin-out from universities, university projects, seeking first/second round of fundraise
- A founding team of least 2 people with relevant technical experience and business acumen, with a commitment to diversity and inclusion
- Market with high-growth potential and clear exit pathways
- Demonstrated interest from major brands and manufacturers as customers, R&D pilots and/or investors
- Clear sustainability credentials, with measurable impact

Value add:

- Active business development support and introduction to 200+ leading brands and retailer customers (PDS customers)
- Active support setting up supply chain through partnerships with more than 700 factories globally
- Active fundraising support
- Potential integration into the PDS supply chain or into the PDS ecosystem (depending on scale and stage of company)

Perfect Redd

Perfect Redd is a supportive investor who wants to see small entrepreneurial business grow in the areas they are best at.

Through our skill base, we will help the businesses grow with access to individuals who provide knowledge not normally accessible to growing businesses. We don't try to overrun businesses with red tape that slow them down more with helpful advice that will speed them up. We tend to specialise in the food and drink industry as this is where our knowledge is but this can be as wide as businesses who have solutions that could improve the food sector.



Perfect Redd

perfectredd.co.uk

Contact: perfectredd.co.uk/#get-in-touch



Pioneering Ventures provides equity funding to early-stage life science companies. We invest in founders with vision and ambition alongside game-changing technology. We prefer to be the first investor and will often follow our investment in subsequent rounds, but we are happy to co-invest and bring in co-investors.

Our venture building and investment team will help you develop and refine your business proposition and support the growth of your business in the challenging early years. You will also have access to the nationwide Pioneer Group network of some of the leading experts in their field. We use this to help you fill key roles such as Chair or SAB.

Pioneering Ventures Ltd

thepioneergroup.com

Contact: investment@thepioneergroup.com

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O Playfair

Playfair is a sector-agnostic venture capital fund. We have an intentionally high conviction, low-volume approach; making 6-8 investments a year and preserving time, capital and resources to help our companies post-investment.

We are fiercely committed, tailoring our support to our founders and their teams. Whether it's shaping strategy, solving problems or simply lending an ear when times get tough - we plan on being there throughout the journey, with the highs, lows and all the in-betweens.

We are investing part of our third fund, investing approx £300,000 to £1.2 million as an initial investment. If you are a UK Company that has an innovative product or solution, we would love to hear from you.

Submit your deck: playfair.vc/pitch-us.php

Playfair Capital playfair.vc

Contact: pitch@playfair.vc



Praesidium is a London-based Agri-FoodTech fund, investing in early to mid-stage companies in the Agricultural and Food Technology sectors within the UK, Europe, Israel and North America. Praesidium invests directly into companies, partnering with ambitious and visionary entrepreneurs and founders to address the challenges which the agricultural and food industries are faced with.

While we invest along the entire value chain, our focus areas for investment include:

Reinventing Farming: Enhancing existing farming, making it more efficient and reducing the stress it puts on resources using break-through technologies like AI, IOT, sensors and monitoring. New ways of reinventing the idea of farming such as sustainable aquaculture, innovative animal feed, novel crops and technologies allowing new farming systems.

Clean Food: Producing food without increasing the pressure on resources and the environment through the application of novel technologies which allow to "grow" sustainable, traceable and nutritious food ingredients and novel foods.

Alternative Protein Sources: Providing enough protein for the increasing world population as a replacement or an alternative to meat, dairy and other products. Praesidium S.A. praesidium.eu/praesidiumagri-foodtech/

Contact: dalton.tice@praesidium.eu

Functional & Personalized Nutrition: Using data and new technologies to provide functional ingredients and foods to address specific health concerns and lifestyle diseases (e.g. gut health) and to develop optimized personal nutrition.

We are specifically seeking companies with a B2B technology, supported by defensible IP and company know-how. Our focus lies on investments in earlier phases (specifically Late-Seed, A and B financing rounds), where we can leverage our global network and expertise to help commercialise and scale up technologies. We will also consider funding companies at a more advanced stage, where we can support accelerated growth through the power of our network.

praetura...

Praetura Ventures is a Manchester-headquartered VC that backs exceptional early-stage businesses and founders across tech and life sciences with More Than Money.

Praetura's More Than Money offering ranges from significant business cost savings through the VC's industry-leading Portfolio Toolkit, to support and mentorship from business heavyweights.

The latter is delivered through Praetura's Operational Partner Programme, which connects founders with highly talented, C-suite level professionals who have helped scale brands like Dr Martens, AO.com, MPP Global, OSTC – and previously Apple and ANS.

Praetura currently has over 33 companies in its EIS portfolio, including a number of regional success stories such as Peak AI, XR Games, Culture Shift, BankiFi, LCC and Modern Milkman.

What separates Praetura from other investors is a focus on the North of England, with two-thirds of Praetura's portfolio based in the North.

The VC also manages an early-stage healthcare fund with Greater Manchester Combined Authority, Cheshire and Warrington LEP and Bruntwood SciTech.

Furthermore, Praetura is the largest delivery partner on British Business Investments' Regional Angels programme. This highlights the VC's ongoing

Praetura Ventures Ltd praeturaventures.com

Contact: Guy Weaver, Portfolio Director <u>guy.weaver@praetura.co.uk</u>

commitment to the North – a region which receives only 7% of UK-wide VC investment, leaving a £9.7bn shortfall, as evidenced in Praetura's white paper <u>'What's Powering The Powerhouse?'</u>.

The North aside, Praetura is committed to clear, transparent and informative communication with founders, investors and its growing network of advisers, helping Praetura to achieve its mission of being the VC of choice for early-stage founders looking for more than an investor.





Mission driven investor seeking opportunities to invest in oncology focused companies with the potential to focus on prostate cancer.

Prostate Cancer Research tailored approach, collaborative ethos and focus on patient impact supports patient-centric product development to ensure new technologies reach the clinic sooner. Our investment strategy goes beyond the purely financial, providing scientific, clinical & commercial insights.

Prostate Cancer Research (PCR) has over thirty-year's experience of funding impactful biomedical research in prostate cancer. Our funding in research such as radiotherapy, immunotherapy and AI are driven by our deep understanding of patient need. In 2021 PCR launched its translational programme, Proven Connect, to harness the charities expertise and networks in supporting promising innovations from academia through to Series A.

Prostate Cancer Research

prostate-cancer-research.org.uk

Contact: Sonja Lawrence <u>slawrence@pcr.org.uk</u>

Proven Connect accelerates the translation and uptake of innovations in therapeutics, diagnostics, medical devices/Medtech and Al/data driven solutions. Our programme is supported by individuals who have extensive executive experience in developing startup and mid-size Pharma/Biotech, a deep knowledge of urological cancers and specialist clinical care, Pharma, healthcare regulation and patient advocacy.

If you are interested in learning more about how Proven Connect can support your company to succeed, please email Sonja Lawrence at <u>Slawrence@pcr.org.uk</u>



PUMA GROWTH PARTNERS

Puma Growth Partners is a leading provider of growth capital to small and medium-sized businesses across all sectors and regions of the UK.

We deliver investments between £4 million to £10 million and partner with management teams to accelerate growth and help businesses achieve their potential. We have offices in London, Manchester and Edinburgh.

We typically invest in companies with strong management teams and company culture, a proven commercial model with clear market fit and those companies disrupting an established market. As a sector agnostic investor, we have extensive experience of overcoming the scale-up difficulties that growing companies face and are able to draw on our broad knowledge to support and guide our portfolio companies through these challenges.

We work closely with our management teams to deliver transformational change, providing dedicated high levels of resource from our team drawing on our broad experience to help a business define and refine their growth plan. Our primary focus is supporting our companies to grow -- facilitating a higher and faster rate of growth than would otherwise be possible, and with a lower risk of failure. We do this by concentrating on the fundamentals of good business practice, building on our experience of working with growing scaleups over the last 20 years.

Puma Growth Partners pumagrowthpartners.co.uk

Contact: Opportunities@ pumagrowthpartners.co.uk

Our ultra-active approach extends to our Value Acceleration Team that provide specialist support on all areas of strategy and financial management. In addition, we benefit from sector experts across the Group which provide advice and guidance to the portfolio on specialist functions such as HR, marketing and legal.

We know that having access to a broader network of companies facing similar scale-up opportunities and challenges is important. We've developed tailored programmes aimed at the senior managers and finance professionals from our portfolio companies. At our in-person portfolio events our companies can get to know other founding teams and learn from companies that have already tackled similar challenges.



QantX are dedicated investor partners committed to fostering exceptional talent, bold innovation, and transformative solutions born in the Greater South West. We're particularly excited by helping to accelerate highly impactful innovations tackling crucial global challenges in Sustainability and Healthcare from the early Pre-seed stage through to Series A.

We're seasoned entrepreneurs and operators. We understand the grind, the passion, and the thrill that comes with launching and scaling a start-up. We provide not only funding but also strategic commercial guidance, c-suite level global connections, and specialized sectoral insights with the support of our diverse and ever-expanding advisory group.

Qantx qantx.co.uk

Contact: enquiries@qantx.co.uk

Let's embark on this journey together. For more information, feel free to drop by our website at www. qantx.co.uk. Alternatively, you can reach out directly to us at <u>enquiries@qantx.co.uk</u>. We're always ready to chat and explore how we can help.

QUBIS

QUBIS is the technology transfer and investment arm of Queen's University. It has a track-record of over four decades in creating disruptive startups, helping commercialise cutting-edge technology from the University's research-base, and generating investor returns from deep techbased companies. Notable successes include: Kainos, Andor Technology and Fusion Antibodies. all of which have been listed on the London Stock Exchange. As the most active private seed investor in Northern Ireland, 75% of the top-funded deep tech startups in the region in the last five years have originated from QUBIS.

Our investment focus and expertise are in University Spinouts, and Spin-ins. We also manage and heavily participate in the InnovateUK-funded ICURe programme, which we use to focus on the best opportunities emerging from the UK University sector.

Our website <u>www.qubis.co.uk</u> provides an overview of our team of investment professionals, and the current portfolio of investee companies, together with contact information. For further details please contact CEO, Brian McCaul via email: <u>info@qubis.co.uk</u>

We typically lead pre-seed rounds using either straight equity or CLNs and invest either alone or alongside other institutional investors and/or angel investors. We typically follow our money through subsequent investment rounds.



Qubis qubis.co.uk

Contact: info@qubis.co.uk

We have developed expertise in building early-stage teams, in structuring share cap tables to reflect both the inventive steps which created valuable IP, and to incentivise those entrepreneurs who are in the business full-time driving growth and value. Our team of investment professionals have experience of working with companies from pre-incorporation through to IPO and beyond and will bring those skills and experience to new investment propositions.

Our investments to date, reflect the research base of Queen's University, Belfast. We have a burgeoning life science portfolio ranging from therapeutics, through vaccines to diagnostics, a NetZero grouping with carbon capture technology and efuel expertise and a growing software grouping with AI, cyber and digital transformation.



Rabo Investments

As part of Rabo Investments, Rabo F&A Innovation Fund invests early growth capital in innovative companies across the Food & Agri (F&A) supply chains with a geographic focus on Western Europe, Israel and the North America.

As proactive investors, we are dedicated to fulfilling a supporting role and building value by leveraging Rabobank's F&A network, knowledge and position for the benefit of the companies in which we invest.

Rabo Investments

raboinvestments.com

Contact: bar.rubin@rabobank.com

redalpine ----

Redalpine is a Swiss-founded, European-focused multi-stage venture capital fund with over USD 1 billion in assets under management across seven funds.

Since 2006, redalpine has provided capital and strategic support to game-changing European startups, targeting scalable, high-impact companies with global potential. With a sector-agnostic investment approach, we back software and science companies that have a deep tech hedge. Our investment focus areas include Al middleware, energy innovation, automation, future mobility, health tech, new data solutions/infrastructure, novel food solutions, synthetic biology, and vertical/ applied Al.

Our investment team includes an exceptional mix of founders, scientists, and operational experts. Half of our investors have a scientific background, including doctors, material scientists, physicists, and more. This combination allows us to understand highly scientific or technical companies and speak to founders on eye level. At the same time, we pride ourselves on



Redalpine redalpine.com

Contact: info@redalpine.com

empowering our portfolio companies throughout their growth with our hands-on approach, working closely with founders to build sustainable, resilient business models - from early milestones to successful exits. Headquartered in Zurich, we now have offices in Berlin, London, and an outpost in Silicon Valley.



Regenerate Ventures invests in early-stage agricultural innovation that has a positive impact on the health of our planet, society and future climate.

Regenerate Ventures is an AgTech fund investing in early-stage agricultural technologies that are helping farmers to transition to more sustainable farming practices and to decarbonise the agricultural sector. We look for seed and growth stage start-ups. We make sure the companies have a minimum viable product that is ready for market and globally scalable with multi-billion-dollar opportunities. We focus on upstream AgTech (inside the farmgate) in areas such as bioTech & genetics, robotics, AI, data science, satellite imagery and sensors.

Regenerate Ventures invests smart patient capital into early stage AgTech companies and uses their expertise and understanding of the agricultural sector to help these companies test and trial and then commercialise their technologies. They have a deep understanding of how the agricultural sector works and a large network within it from research centres through to the major corporates in the industry.



Regenerate Ventures

Contact: enquiries@regenerateam.com

The Regenerate Ventures team and advisory board have over 200+ years of combined experience in the Agricultural sector as well as having deployed 4 private equity funds and 2 venture capital funds. They have put over £500m to work across Agriculture, climate and renewable energy projects over the last 20 years.

Resolution Foundation

Resolution Ventures invests in pre-seed and seed stage tech companies that improve the experience of low-paid and precarious work in the UK.

We are funding solutions that benefit adults in work, or going into work, that are:

- · Low-paid workers, or those with limited prospects
- Insecure workers: those on zero-hours contracts, temporary contracts, the self-employed, gig workers, workers in insecure conditions.
- Workers lacking voice & representation and those at greater risk of discrimination
- Workers with lower-level qualifications, and/or limited access to training

Our investment criteria:

- An innovative technical solution: An innovative technical solution to improve the lives of low-paid or insecure workers. This could be either a new technology, or an innovative way of using an existing technology to tackle a particular issue for workers.
- Evidence your solution fits the problem: Some evidence that the proposed solution can address the targeted problem, for example user research and engagement, prototype testing, or onboarding of initial customers.
- Strong market understanding: A strong understanding of the problem and market, including a clear understanding of the workers you are trying to reach, how you will reach them, and your competitors in the market.
- Accessible and affordable: Accessible and affordable, with a sustainable business model. This means keeping costs low for end-users, and identifying other sources of income such as employers or training providers.



Resolution Foundation resolutionfoundation.org/ventures

Contact: ventures@resolutionfoundation.org

- A talented team: A talented team of diverse founders with commitment to the mission and vision, with appropriate technical experience within the team.
- Fair employment practices: A commitment to fair employment practices, including fair pay and the Living Wage, within the organisation. As the Resolution Foundation exists to improve living standards for those on low to middle incomes, we are looking to support ventures that align with our values in their own employment practices.

We add value to our portfolio companies through opening up access to the Resolution Foundation's renowned research on low-paid and precarious work, supporting founders to measure their impact, and connecting them to our wide network of future investors and supporters. We also work with a group of experienced Venture Partners that assist with key ongoing commercial matters like financial modeling. Lastly, we support the promotion of our portfolio to the wider public domain, for example at events and on social media.



The River Capital EIS AI Fund 'fund:AI' is the North's first dedicated AI fund. We are sector agnostic and invest up to £2 million (over a number of rounds) into companies seeking to accelerate their growth or build out their platform through the use of Data Science, Machine Learning and Artificial Intelligence.

fund:AI is seeking to invest in EIS eligible, data rich companies often supporting the management team to build IP from untapped data sets enabling the the launch and expansion of products.

This includes tech enabled companies using:

- Data Scientists and Machine Learning applications
- Computer Vision
- Generative Al
- Robotic Process Automation (RPA)

Fund Manager River Capital will conduct a review of the investee company's application to determine if it meets key criteria; including a 'Northern' presence, qualifying for EIS tax relief, having a strong enough AI or data angle, and passing the £250,000 revenue milestone.

A product demo and financial analysis of the Investee company are conducted followed by further data room due diligence. This includes 5-year financial forecasting, management, commercial and competitor diligence before proceeding to investment committee.

River Capital

info@rivercapitaluk.com

rivercapitaluk.com

Contact:

Value creation

River Capital provide more than just Investment. We are operator led with members of our investment team coming from a tech and AI operational leadership positions. Our AI eco system provides support to our Investee Companies from some of the world leaders in their fields including Alder Hey Innovation Lab, Sci Tech Daresbury and the University of Manchester as well as venture partners who have strong go to market experience.



ROUND2

Software businesses today are bigger, more profitable, and more essential than ever before. But, for many entrepreneurs, it's becoming harder than ever to find the right growth funding. We created Round2 in 2017 to change that. We're empowering the next generation of entrepreneurs to grow their businesses through revenue-based financing with royalties.

Today, Round2 is Europe's leading provider of revenue-based financing. Our portfolio includes over 30 companies across Europe. With our support, entrepreneurs are growing their businesses faster, develop a better organization and boost the value of their companies in a sustainable way. We invest in B2B SaaS and tech-enabled service businesses, with an ARR of GBP 5-10m with tickets from €3-10m, with a unique mix of revenue-based financing and growth equity.



Round2 round2cap.com

Contact: bno@round2cap.com

We will support UK companies to tackle European markets. We can offer access to our fast growing B2B SaaS portfolio of \>35companies across Europe. We aim for long-term partnerships (4-6 years) and are a sparring partner for financing and strategic discussions with the management and other shareholders to maximise value together.



Founded as an investment firm focusing on the most promising start-ups, we have evolved into a unique set of private market funds investing globally in equity and debt across complementary sectors and stages.

We fuse traditional values with a contemporary approach and balance exacting processes with the agility to capture commercial opportunity and compelling investment returns. Our continuous search for new opportunities has led us to create a balanced collection of complementary funds and relationships. Salica Investments

Contact: igordon@salicainvest.com

SVXCAENL

- Stage Focus: Pre-Seed Series A
- Investment Focus: Climate Tech (Focus in Energy and Agriculture)
- Ticket Size: up to 500,000 EUR in first-check rounds as lead or follower, up to 2EURm in follow-on rounds
- Geographical Focus: Europe, Israel, North America
- Value Add: Family Office with long-term investment thesis, supporting the commercialization with strategic network and operational support. We target a seat in the Advisory Board.

Saxovent Smart Eco Investments GmbH

saxovent.com/en/

Contact: seidl@saxovent.com viereck@saxovent.com

SCVC

SCVC is a specialist early-stage investor in UK deep tech companies, focused on startups spinning out of the UK's world-leading academic institutions. Building the VC firm we wished we had as founders, our mission is to create global impact for the health of people and the planet, via partnering with exceptional technical founders leveraging deep tech.

We invest in advanced technologies from biotech to quantum tech, partnering with companies aligned with our mission to drive category-defining innovation across healthcare and sustainability. We're a team of deep-tech nerds, exited innovators, scientists & engineers who have backed multiple deep tech spinouts. We have unique insight into the challenges facing young deep tech companies and bring a hands-on, tailored approach to supporting and mentoring our portfolio companies, focusing on setting them on the best path for growth and success from the outset.

SCVC is the official venture arm of Science Creates; leveraging this renowned UK ecosystem that has already incubated over 125 startups. Science Creates has built two UK deep tech research facilities with a third under construction. Alongside lab space, we support founders via strategic partnerships (UK GOV & universities) and national deep tech accelerator programs.

Why Choose SCVC?

Partnering with SCVC means you get support from a team that has first-hand experience of how to successfully go from company founding to exit and the challenges that need to be navigated along the way, particularly those unique to deep tech companies. We also leverage our backgrounds to really understand the



technology in its pure state and work to identify the product that best leverages the technology's strengths.

We will actively lead investment rounds and ensure you secure the capital necessary to make meaningful progress and help unlock further investment rounds when needed. We also believe that investment is only one of the key ingredients needed for success – deep tech companies also need specialist support to really thrive. We provide hands-on support, mentorship, and sector expertise and, as part of the Science Create ecosystem, we can connect you with a network of entrepreneurs and professional service providers who can advise on everything from business strategy to legal and tax advice.



Seneca Partners offers EIS and VCT growth capital funding.

Formed in 2010, Seneca Partners is headquartered in the North West of England and the Seneca group now employs more than 60 individuals across its divisions. Seneca Partners currently has c.£150m of AUM with £50m of that in the growth capital space (EIS and VCT), and since inception has returned £75m to investors. Seneca currently offers two EIS funds (an EIS fund and an AIM-only EIS fund) and a VCT in the growth capital space. Seneca has built an enviable reputation for delivering profitable exits from its EIS products and VCT portfolio companies.

Seneca is an established growth capital investor focusing on supporting small and medium-sized enterprises (SMEs) across the UK, with a particular focus on the North West. The investment approach is centred around providing not only capital but strategic support to ambitious businesses poised for growth. Seneca is a generalist investor and targets companies with a proven product or service, clear potential for expansion, and a robust leadership team. The generalist investment philosophy means Seneca supports businesses in a diverse range of sectors including technology, healthcare, manufacturing and consumer

Seneca Partners

senecapartners.co.uk

Contact: enquiries@senecapartners.co.uk

services. Portfolio companies will typically be already revenue-generating but require capital to accelerate growth plans or develop new projects.

Beyond capital, Seneca adds value through extensive strategic support. This includes access to a broad network of industry contacts, expert advice on operational and market strategies, and ongoing guidance to scale business operations effectively. The team also assists in preparing companies for future financial events, such as a sale or follow-on funding rounds, helping to position these businesses as attractive opportunities for additional investment or acquisition.

Seneca's comprehensive support structure and flexible investment strategy make it a pivotal partner for SMEs looking to elevate their operations and achieve substantial growth.

SENFI UK

SENFI boasts a demonstrably successful track record of translating novel materials into real-world applications. Our team has spearheaded the development of innovative solution such as additives for polymers, catalyst supports, material for renewable energy applications.

Partnering with SENFI Means:

- Unparalleled Access: Leverage SCG Chemicals' extensive network and infrastructure to expand your business especially in Southeast Asia.
- Testing Ground: Benefit from SCG Chemicals' willingness to serve as a test bed for your innovations.
- Investment and Collaboration: We actively seek to invest in and partner with promising startups and SMEs in the UK with breakthrough ideas in novel materials, decarbonize technologies, circular economy and waste management and renewable energy.



SENFI UK senfi.ne

Contact: info@senfi.net



SETsquared is the enterprise partnership of the Universities of Bath, Bristol, Cardiff, Exeter, Southampton, and Surrey. We provide a range of specialist business, investment, and innovation support programmes and, since 2002, have supported over 6,000 companies to raise £3.9bn investment.

Our programmes are designed to support ventures across their lifecycle from idea to start-up and spin-out to scale-up and growth. They are tailored to high-tech, high-growth ventures focusing on AI & advanced computing, quantum tech, health tech, advanced materials, environmental tech, and robotics.

SETsquared provides significant additional services to investee SMEs through our range of programmes tailored to the different stages of company development. Our programmes provide a comprehensive suite of support to high-tech companies, including business reviews, incubation, mentoring, access to professional services, support in accessing public R&D funding, investor readiness training and access to specialist networks. Further, we provide access to the extensive expertise, knowledge and facilities of our six research-intensive universities with over 100,000 students and delivering upwards of £600m pa of Government funded research across all Innovate UK Future Economy themes and technology families plus access to graduates, interns, placements and collaborative R&D projects.

We partner with many leading angel groups which invest across all sectors. Examples include Angels Invest Wales, the designated angel investment body for Wales, building and facilitating new angel syndicates,

SETsquared setsquared.co.uk

Contact: investment@setsguared.co.uk

plus an £8m co-investment fund through the Development Bank of Wales; Bristol Private Equity Club, a growing angel syndicate spanning the Bristol area, with a strong track record in backing innovative high-tech businesses; Science Angels Syndicate with over 50 members supporting businesses across the UK with a focus on S/EIS eligible businesses with ambitions to impact society on a large-scale in sectors including Life Sciences, Advanced Materials, MedTech and Digital Health.

The overall deal capacity of our angel groups and their 1000 members in 2021/22 was 50 deals ranging in value from £50k - £1.5M. Our partner syndicates represent a particularly strong grouping with equity investment capacity estimated at £15m pa with additional co-investment opportunities alongside their deals. Through SETsquared's Regional Angel Investment Accelerator, 19 companies were supported to win £3.3m in funding leveraging over £8.6m in investment.



SFC Capital is the UK pre-seed specialist and the most active venture fund in the UK. We invest in the innovations of tomorrow and the companies that will shape the Future Economy from their very first funding round.

Investment criteria: companies must be SEIS eligible (raising their first funding round) and developing a proprietary innovation that has significant commercial potential. Our core sectors of interest are B2B Software, Life Science & Medtech, Green Technology, IoT and Consumer Technology. But as a generalist fund, we are open to consider opportunities across any sectors.

We lead pre-seed funding rounds alongside angel investors and early-stage funds to provide the all-important seed capital allowing innovative companies to take off on their journey.



SFC Capital Ltd sfccapital.com/register/startup

Contact: info@sfccapital.com

We support companies across fundraising, financial management, commercial, hiring etc. from the earliest stages through to a successful exit.

f sie ventures

Sie Ventures backs early-stage, venture backable companies across Europe through our Catalyst Program, Founder Community and Syndicate.

We invest with our network of Angels Investors in companies across FinTech, Sustainability and HealthTech primarily but not exclusively. With Sie Angel Syndicate we only co-invest alongside VC funds. Diversity and closing the gender-gap has been key to Sie Ventures since our inception. We invest in female-led businesses, that means one of the co-founders needs to have at least 25% ownership in the business.

Sie Ventures

Contact: <u>hello@sie.ventures</u>

Aside from Sie Syndicate, we run Sie Catalyst Programs where we support diverse founders on their fundraise journey with better access to capital, support and network. You can find more here: <u>sie.ventures/sie-catalyst</u>



At Social Tech Trust (STT) our vision is a world where social transformation is the driving force behind tech. We've played a vital role in developing the social tech ecosystem and have built an extensive track record of successfully supporting ventures to deliver financial and social returns.

Since 2008, we have directly supported over 300 ventures, providing more than £30m of funding, with over 30 million people benefiting from our ventures' products and services.

We invest in impact driven tech companies at seed stage and series A. We aim to provide ambitious founders with the aligned investment they need to scale profitable and sustainable companies. To do this, we invest using a flexible VC approach, which is a hybrid between revenue-based investment and established equity-focused VC models.

Within our investment criteria we specifically target companies that:

- Focus on growing revenues and profitability
- Have a social mission (linked to strategic areas including health inequalities, financial and economic resilience, climate justice)
- Advance equality for underserved groups through their tech products/services

Social Tech Trust

socialtechtrust.org

Contact: <u>hello@socialtechtrust.org</u>

We add value to our portfolio companies in 3 main ways:

- Strengthening revenues through our networks and connections to public, private and public sector partners/customers
- Building capacity in key areas including tech, impact management and equality, diversity and inclusion (EDI) by providing access to a curated network of specialist service providers and advisors
- Driving collaborative advantage by providing access to our peer-to-peer community

With over a decade of experience, we know tech has the potential to play a crucial role in addressing some of the greatest social challenges we face today.

SUSV

With more than \$1.6 billion in assets under management and more than 300 investments per year, including 100+ pre-seed rounds in new startups, SOSV is one of the most active venture investors in the world. Our industry-leading startup development programs include HAX (hard tech) and IndieBio (biotech).

SOSV's core mission is to fund visionary, deep tech founders who aim to deliver a radically beneficial impact on human and planetary health. As of April 2022, our top 100 climate tech companies have an aggregate valuation of over \$11 billion and have raised \$3.85 billion, and our top 100 health startups are valued at \$5.7 billion with \$1 billion raised. Pitchbook ranks SOSV as a top investor in both categories.

SOSV helps build companies. Our startup development programs offer in-person and remote options with a 1:2 staff-to-founder ratio, including engineering, science, and startup experts working in advanced lab and fabrication facilities. This approach helps founders hit critical inflection points sooner, which speeds up fundraising and reduces dilution. SOSV helps founders go further, faster.

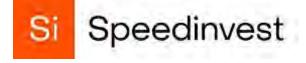
At SOSV, a pre-seed investment is the beginning, not the end. We start investing with up to \$500,000 when a startup joins one of our programs. We continue funding successful companies through Seed, Series A, and beyond. Our general partners tap our network of thousands of investors to help founders find lead



investors and syndicate partners. In 2021, SOSV made follow-on investments in 196 program alumni companies, and SOSV companies raised \$2.2 billion.

SOSV has long recognized that great founders come from all backgrounds. Our 2,600 founders represent 84 nationalities and operate in 56 countries. 30% of our founders are from low- to middle-income countries, as defined by the World Bank. SOSV has a strong track record of investing in women entrepreneurs. SOSV has invested in 500 women founders, and 1 in 3 of our companies have at least one female founder.

At SOSV, we not only continue investing long after startups have completed our programs, we offer an open platform to support our program alumni. We continue to make investor introductions and provide ongoing access to experts on the SOSV teams. SOSV also maintains a vibrant, peer-to-peer founder community and programs private founder-focused events covering topics from legal to marketing.



Speedinvest is a leading early-stage venture capital firm with more than €1 billion AuM and 40 investors based in Berlin, London, Munich, Paris, and Vienna.

Our dedicated sector-focused teams are the first to fund Europe's most innovative technology startups and our in-house operational experts are on-hand to offer founders ongoing support with growth, HR, market expansion, and more. Wefox, Bitpanda, TIER Mobility, GoStudent, Wayflyer, Open, CoachHub, Schüttflix, TourRadar, Adverity, and Twaice are among our portfolio of 250+ companies. Learn more at www.speedinvest.com.

Speedinvest

speedinvest.com

Contact: innovateuk@speedinvest.com

startcodon

Start Codon is a pre-seed/seed investment fund and venture builder that builds successful life science and healthcare/wellbeing start-ups across the UK. We focus on companies that have disruptive platform technologies with therapeutics, diagnostics, MedTech and/or digital health applications which address unmet needs. We invest in everything from university, corporate and institution 'spin outs', to entrepreneurs who have generated their own proprietary IP.

Our initial investments start from £250,000 and we can also provide additional/follow-on financing if certain criteria is met. Alongside our investment, as we are also a venture builder, we provide much needed and additional value-add over and above a traditional investor by helping founders to build and scale their venture from the ground up. This includes providing our companies with access to our 'START' venture building programme, through which we work hand-in-hand with our founders and their teams to help them craft their vision and to establish, build and scale their businesses. The START programme includes regular hands-on support from our experienced management team (which has a breadth of experience in product development, commercial strategy, legal and operations and HR/people management), mentorship from accomplished biotech and pharma executives and other industry leaders, access to a wide ranging and broad network of investors and industry partners and invites to regular events, seminars and educational sessions.

Start Codon startcodon.co

Contact: support@startcodon.co

In addition, our portfolio companies may also get the opportunity to present their technology and company to a wide range of national and international investors and pharma and business partners at our annual "Innovation Showcase". By providing this support, we ensure that our portfolio companies hit their key milestones, scale at pace and thrive in a competitive market.

In order to apply for funding from us, entrepreneurs should complete the application form on our website at <u>startcodon.co/contact</u>. In addition to hearing from entrepreneurs spinning out of universities and other institutions, we encourage entrepreneurs with innovative life science/healthcare/wellbeing solutions developed outside of the more traditional life sciences/ healthcare/wellbeing arena (e.g. with self-generated IP or ideas) to apply for investment. Start Codon will also consider investments in early stage spin out opportunities from existing corporates.

Start Codon has a sizeable investment portfolio of exciting companies that is growing. We expect to invest in between 36 - 48 companies from our current fund before January 2025.

SUPERSEED

SuperSeed is a London-based venture capital firm backing technical founders building the next generation of B2B technology companies. We invest £250k-£2.5m at pre-seed and seed stages in AI, SaaS, and deep tech ventures.

We back founders using AI to transform enterprise technology across manufacturing, supply chain, agriculture, healthcare, construction, and fintech. Our founders are building intelligent solutions that fundamentally change how businesses operate and compete.

Our Platform VC model provides founders with handson support in sales strategy, corporate partnerships,

SuperSeed

superseed.com

Contact: invest@superseed.com

and talent acquisition. Led by founders-turned-investors with deep technical and commercial expertise, we actively help portfolio companies transform technical excellence into commercial success across the UK, Europe, and US markets.



Sure Valley Ventures is a seed stage investor that helps exceptional founders of disruptive software companies to achieve rapid scale up. We have been investing in cutting edge Al since 2017.

What We Offer

We go the extra mile to support growth through our state-of-the-art Platform, which is tailored to each company's individual needs.

IPO support through our close partnership with Shard Capital & Fortified -- IPO of Engage XR & Smarttech247 on the London Stock Exchange & more in progress

Large global network -- over £130M third-party investment in our portfolio

Seed to Series A track record -- 80% of our portfolio already raised Series A rounds, 70% within 24 months of investment (48% of companies fail to make the transition)

Deep technology expertise -- As software founders turned investors, we have a deep understanding of the technical challenges faced by our companies



Sure Valley Ventures

surevalleyventures.com

Contact: info@surevalleyventures.com

What We Look For

Sector

We specialise in investing, growing and scaling breakthrough companies with ambitious founders in the following sub-sectors of AI:

- Enterprise
- Immersive Technologies/ Creative Economy
- Security

Ticket Size

We typically invest between £750,000 - £1,500,000 at initial entry round and will look to follow up with further continued investment at later rounds.



Sustainable Ventures is one of the UK's leading specialist climate tech investors, having made 53 investments to date.

We invest at pre-seed and seed stages into SEIS and EIS qualifying companies and provide hands on support to the founders we back, including access to our unique climate-tech ecosystem designed to rapidly accelerate product and commercial development. Interested companies should get in touch through our website and include your pitch deck.

We only invest into startups that have climate change mitigation technology at their core. We look for UK-based companies raising money at pre-seed stage, with the following characteristics:

- Companies active within one of our core verticals: Agritech, Building Tech, Circular Economy, Energy and Mobility
- · Must qualify for SEIS and/ or EIS tax relief
- Raising a pre-seed investment round of under £800k
- Have an MVP or prototype, with some form of defensible technology or business model in the form of IP or trade secrets
- A significant market opportunity, capable of delivering venture level returns
- Evidence of customer traction, for example pilots, letters of intent or grant funding
- At least 2 founders and a willingness to commit to the acceleration support that we provide

Sustainable Ventures

sustainableventures.co.uk/ accelerator

Contact: investments@ sustainableventures.co.uk

We are climate tech specialists having invested across a range of sectors over the past 5 years, including the following examples:

- Rovco Sub-sea submersible vehicle, 3D mapping and data analytics of the offshore industry.
 Rovco has just raised its Series B round and has expanded globally.
- Airex Smart air brick technology to regulate airflow in domestic dwellings, reducing energy consumption. Airex is currently closing its Series A round.
- Concrete4Change Novel capture technology to sequester carbon within cement.

The companies we back can expect to receive the following support to help rapidly commercialise the innovations:

 Access to our shared workspaces in Central London, Glasgow and Manchester, alongside 130 other climate tech companies. SYMVAN CAPITAL

Symvan Capital is an EIS & SEIS fund manager, investing in software and innovative digital technology companies servicing B2B enterprise customers, often disrupting their industry with potential to scale, across industries of insurance, financial services, human resources and the workplace, and typically utilising emerging enabling technology of Al and blockchain.

Beyond the sector focus, Symvan's funds are regionally agnostic in the UK. We welcome investments in companies that are founder-led from individuals with industry experience, founders with previous entrepreneurship experience, and first-time founders with ambition and drive to make their idea a success.

Symvan's approach typically begins with a pre-seed SEIS investment which is then followed by EIS investments from our later stage fund to accelerate development and growth. Our follow-on strategy is baked into our due diligence with the expectation that if product and commercial progress is as planned, the follow-on capital will be available. We are, however,

Symvan Capital symvancapital.com

Contact: funding@symvancapital.com

happy to begin our relationship with companies at the EIS stage too, so companies are actively encouraged to apply across both EIS and SEIS.

We are far more selective for SEIS stage investments than many other funds, preferring fewer companies at this earlier stage, to allow our investment managers to devote more time to provide support when required. Support for founders and management is necessary. We recognise that many will face unexpected challenges during their journey and our helping hand extends to a pragmatic approach, acting as any trusted adviser.

tech**start**

Techstart Ventures is a pre-seed and seed stage venture capital investor for the best and most ambitious entrepreneurial founding teams in Scotland and Northern Ireland. We seek to be trusted peers who help founders realise their vision through experienced and timely support.

We are sector agnostic, aim to be the first institutional investor and typically write a first cheque of between £50k and £750k. We usually lead or co-lead our first rounds and have capacity to follow-on. Our portfolio companies have gone on to attract later stage investment from some of the world's leading VC firms.

We are looking for exceptional founders who are pursuing uncapped opportunities and can articulate why they are the right team, and why now is the right time to be doing this.

Our direct portfolio support is supplemented by the Techstart Founders Community which is a peer-to-peer support platform open to all of our portfolio founders.



Techstart Ventures techstart.vc

Contact: Scotland <u>scotland@techstart.vc</u>

Northern Ireland northernireland@techstart.vc



Tern Plc is a London-based venture capital investor, investing in early-stage IoT start-ups.

In addition to capital, Tern acts as a strategic and operational partner to our portfolio companies, to help them scale into the EU and US markets. All Tern partners have a wealth of global experience in scaling technology businesses, and we act as partners with our portfolio companies to support their growth prospects.

Tern PLC ternplc.com

Contact: info@ternplc.com



The Conduit EIS Impact fund invests in scalable impact ventures across the areas of Climate, Health, Inclusion and Education that benefit from EIS tax relief.

The fund only invests in companies that have been through the Conduit Connect's rigorous impact screening framework, developed with Deloitte. The framework is aligned to the UN Sustainable Development Goals and ensures that all companies have social and/or climate impact at the core of their business models. The funds invest in seed and series A businesses with a strong preference for post revenue businesses.

The Conduit Connect

theconduitconnect.com

Contact: alexander@theconduitconnect.com

The Conduit EIS Impact Fund team is a unique combination of experienced venture investors, operators, deal flow generators, capital connectors and impact experts.



The Games Angels is a collaboration of games industry veterans investing in early stage Games and Games related businesses.

We will only look at Games related businesses but will look at content, technology and services and really any aspect of the games industry. The idea is that as a group of experienced people, we can help startups with advice and funding, helping them to grow and increase their chances of success. Our aim is to help the companies involved to get a wider range of help and opinions as well as connections and networks.

The Games Angels thegamesangels.com

Contact: innovate@thegamesangels.com



The Yield Lab Europe is an Agtech impact venture capital fund, which invests into early stage European AgriFoodTech companies to make our global food and agriculture production system more sustainable and more efficient whilst improving profitability.

This includes technologies in crop production, animal health and welfare, precision agriculture, supply chain/logistics, food ingredients, supply chain, food processing and packaging. The Yield Lab Europe also runs an award-winning accelerator for earlier stage companies.

The Yield Lab

Contact: europe@theyieldlab.com



TRIC/PIT/L angels limited

Founded in 2004, TRICAPITAL, with a current cohort of more than 70 international members, all successful HNW 'C-suite' entrepreneurs and / or industry specialists, manages a portfolio of 30+ investments spanning tech, energy, life sciences and engineering.

We are an investor-led angel syndicate with a gender balanced leadership team and a signatory to the Investing in Women Code (IWC). Our portfolio companies are our clients - through our international networks we aim to bring expertise as well as investment to them allowing us to accelerate success together.

We aim to lead SEIS/EIS investments ranging from £250,000 - £2 million and beyond for businesses based in Scotland and also have a network of

Tricapital Angels

tricapital.co.uk

Contact: innovate@tricapital.co.uk

partners with whom we can syndicate larger transactions. We are sector-agnostic with a focus on investing in innovative, high GVA companies with the potential to scale internationally.

Applicants for funding from TRICAPITAL must be based in Scotland, looking to raise minimum of £250,000 and operate in an EIS qualifying sector.



Triple Point Ventures aims to maximise shareholder returns by investing in innovative early-stage businesses, typically those that have secured some market validation with one or more corporate customer contracts.

Our core investment stages are Pre-Seed, Seed, and Series A. We manage two funds, each with a distinct investment mandate. The Triple Point Impact EIS, now fully deployed, targeted significant capital growth by investing in fast-growing, innovative companies that positively impact society and qualify for EIS tax reliefs. The Triple Point Ventures VCT fund is currently active, focusing on fast-growing business-to-business software companies.

Triple Point Ventures triplepoint.vc

Contact: team@triplepoint.vc

Following our investments, we are committed to supporting our portfolio companies to add and drive value. Triple Point Ventures typically holds around 5% equity and, therefore, does not usually take a hands-on approach with our investees.

C TSP Ventures

TSP Ventures is an early-stage venture capital firm backing transformative hard science solutions to the most pressing environmental and climate challenges.

TSP was born out of our founders' (Chris Smith & Mike Doswell) passion to help entrepreneurs through the critical early stages of development and a shared purpose to back companies that would improve human and planetary health.

We invest in IP-rich companies at the leading edge of climate innovation, with the potential to disrupt the status quo by delivering more sustainable, geo-secure and cheaper energy, food, water, materials, metals and chemicals.

We back companies from Seed to Series A (typically Technology Readiness Levels 4-7). We target highimpact sectors with global markets across the following core verticals: Future Power & Energy; Critical Materials; Carbon Mitigation; Food, Water & Waste; and Insurtech & Adaptation.

Our Core Belief:

Enterprise, People, Earth – the belief that businesses must serve the long-term wellbeing of people and of the Earth.

TSP Ventures

Contact: info@tspventures.co.uk

Our Mission:

To discover and back world-changing, economically compelling technologies and drive them from the lab bench to commercial reality.

Our Approach:

'Venture then Nurture' – we give a high degree of support to our investments. We are convinced that this approach helps to turbo-charge and mitigate the risk of our investments. We provide advice, coaching and mentoring as it is needed. We form deep and lasting relationships with our founders that they value as highly as we do. When we invest in a business, we believe the advice we give must be the very best, the support we offer must come from the heart as well as the head and that helping early-stage businesses is a privilege as well as a responsibility.





Twin Path Ventures is a pre-seed and seed fund on a mission to back AI-first startups with highly technical, intelligent and committed teams seeking to bring a proprietary advance in deep tech to an industry they know. We believe that doing AI well is still a deep tech / engineering challenge. By investing in deep-tech startups coming out of some of the world's leading academic institutions we will be accessing some of the most cutting-edge technologies with the potential for high growth.

Our average ticket size is around £500k and we are looking for SEIS and EIS deals.

Twin Path Ventures

Contact: john@twinpath.vc

All three of our partners, John, Nick and Katie have worked or still do work partly as advisors and mentors in the startup ecosystem and have helped teams achieve product market fit. This should give you an indication of the level of empathy and founder alignment that you can expect from our team. We take board observer seats in every company we invest in, primarily as a way to support and advise early-stage teams.



Two Magnolias is an all-female GP led Impact Fund focused on backing exceptional founders who are solving the most pressing problems in the fields of Sustainability and Human Health.

Stage: Pre-Seed to Series A

Size: £100k-£500k ticket size

Pillars: Sustainability & Human Health

Two Magnolias is inspired by those who have the strength and courage to develop solutions needed to extend the life of our planet and the positive existence of humanity within it.

Mounting evidence shows that investment team diversity has a positive impact on cap tables. Diversity of thought brings a balance to decision making that is critical in the success of early-stage companies, and as a female led venture capital firm, that is what we bring.

Our Aim: To provide a multi-layered approach to Venture Capital Investing. As a team we commit to support and empower founders to succeed by sharing Two Magnolias

Contact: <u>hello@twomagnolias.co.uk</u>

our vast experience across multiple business sectors. We will be present and accountable in our forward thinking approach every step of the way.

Our Focus: Investing in under-represented founders with particular focus on gender, ethnicity and the regions and devolved nations of the UK.

Two Magnolias value proposition: A vast network of professionals together with our 9-person Advisory Board provides access to subject matter expertise, personal networks, and large organisations such as the NHS, Universities, Government, and financial services.





Established over 100 years ago, Unilever is one of the world's largest consumer goods companies. We are known for our great brands and our belief that doing business the right way drives superior performance. Our business operates across 190 countries, with 3.4 billion consumers using our products every single day. We are structured into 5 distinct Business Groups: Home Care, Personal Care, Beauty and Wellbeing, Nutrition and Ice Cream.

We believe that the winning businesses of tomorrow will be those which anticipate and respond to the huge changes shaping people's lives across the world, therefore in 2020 we launched the Unilever Climate a Nature Fund: a commitment to invest 1 billion euros by 2030 in meaningful climate, nature, and resource efficiency projects, to transform the way our products are made and reach end of life. It is an initiative powered by Unilever's well-known brands, such as Knorr, Dove, and Dirt is Good, to drive value creation while having a positive impact on the planet. The Fund has 7 investment platforms: sustainable and natural feedstock alternatives, carbon capture and utilisation, biotechnology for sustainable ingredients, plastic Unilever.co.uk

Contact: The.Foundry@unilever.com

alternatives and transformation, non-animal-derived alternatives, regenerative agriculture and positive action on nature, and renewable energy transition.

The projects supported by the fund aim to help Unilever progress towards its goal, through innovation, to improve the health of the planet, including reaching net zero by 2039, while also driving growth and increasing resilience.

The Fund leverages Unilever's broad expertise in Research and Development, Open Innovation, Supply Chain Sustainability, Procurement and Finance to identify and scale innovation to transform our value chains; including the expertise of <u>The Unilever Foundry</u>: which bridges the gap between Unilever's global presence and the cutting-edge approaches of start-ups and innovative organisations.

Read more about our overall company and strategy here.

UNIVERSITY OF SUSSEX

The University of Sussex Business Angels (USBA) is a network of experienced investors dedicated to supporting high-impact startups and SMEs across Sussex.

We provide capital, mentorship, and strategic resources to help early-stage and scaling businesses achieve growth, sustainability, and market impact. As partners, we invest in innovative companies with transformative potential, particularly those aligned with Net Zero, Health and Wellbeing, and Next Generation Digital Technologies.

Investment Criteria: We focus on businesses with a strong founding team, scalable business models, and solutions that address pressing global challenges. Our ideal investments are typically in the early or growth stages, seeking funding of between £50,000 and £500,000. We particularly encourage applications from founders from underrepresented groups and companies addressing the needs of underserved communities.

Our investment interest spans:

Net Zero: Startups focused on sustainability, renewable energy, and eco-friendly innovations.

Health and Wellbeing: Companies dedicated to improving mental and physical health through digital health solutions, wellness platforms, and health tech.

University of Sussex Business Angels

<u>sussexinnovation.co.uk/uos-</u> <u>business-angels</u>

Contact: simon.chuter@ sussexinnovation.co.uk

Next Generation Digital Technologies: Ventures leveraging AI, data analytics, cybersecurity, and other cutting-edge technologies.

Value to Investee SMEs: Our support goes far beyond capital. As a USBA-backed company, you gain access to our wide-ranging network of industry experts, corporate leaders, and experienced entrepreneurs who provide mentorship and insights at critical stages of growth. Our team also actively introduces portfolio companies to new customers, potential partners, and co-investors, helping them gain momentum and market traction.

If you are a founder committed to driving innovation and positive change, the University of Sussex Business Angels would be delighted to connect with you.



Vala VC Ltd is a generalist investor, but one that focuses on companies that can demonstrate an ongoing commitment to sustainability.

We tend to focus on sectors that our Investment Committee has a deep understanding of through being successful entrepreneurs in their own right. These span sectors such as technology; engineering; media and entertainment, fintech; lifestyle and wellness, and food and beverage.

The Fund's investment strategy is opportunity driven, targeting markets and approaches where we see the greatest prospects for creating and realising value f or Investors. Though each opportunity is unique, the Fund typically target companies with some or all of the following characteristics, and will invest between £200k and £2m at the Seed to Series A stage:

- Early stage and EIS qualifying
- Highly scalable model becomes more profitable as it grows
- Built around an innovative or proprietary idea that's hard to imitate

Vala VC valacap.com

Contact: hello@valacap.com

- Fast monetisation models capable of earning revenue quickly
- In a market primed for transformation disrupting old and established business practices
- Technology driven or enabled using tech to create efficiencies
- Outstanding talent exceptional founders and leadership teams
- Seeking an active investment partner with our own skill-set and approach.

VECTR7

Vectr7's fund invests in, and partners with, bold and inspiring entrepreneurs who take on difficult challenges, tackle the Climate Emergency and deliver positive social change. We focus specifically on companies building technology that directly or indirectly combats greenhouse gas emissions within the real assets industries including real estate, utilities, transport, and infrastructure. Our fund invests in early stage companies raising on average \$1-6m in funding.

Our principals have been investing together for nearly 10 years and have invested in over 50 technology companies across various investment strategies. We have a collaborative approach with the companies our fund invests in, leveraging our network, and operational and strategic experience to support them in whatever capacity they require.



Vectr7

Contact: enquiries@vectr7.com



Velocity invests in companies, where marketing, be that above and/or below the line represent a key driver of growth. With a multi-disciplinary team of entrepreneurs, marketeers and those with professional backgrounds, we look to work with founders of companies from Seed to Series A across a diverse range of sectors and business models, where we can add value beyond funding to drive significant capital appreciation and ultimately exit.

With its first fund in 2016, Velocity has become a recognised player in the UK VC ecosystem. The premise of Velocity was marrying traditional venture capital investment with a level marketing expertise that would have historically been the preserve of blue chip companies. Whilst this remains a key component of our value add, the expansion of the team has meant that support is much broader than this. To date, we have invested in over 60 companies, investing over £50 million.

What we look for:

- Management a strong, balanced and motivated management team
- Usefulness demonstrable demand for the product or service
- Inventiveness genuine innovation in the product or service
- Scalability both in the UK and internationally
- Technology technology is used to their competitive advantage
- High capital appreciation potential for the delivery of a significant return on exit and a clear path to exit

We look to invest in D2C companies and B2SME companies where customers are acquired online and/or services and technologies that enhance the consumer experience and transmute commerce.

As a consequence, we have invested across a range of sectors including: Fintech, FMCG, Gaming, Health and Wellness, HR Tech, Marketplaces, MedTech, Travel and Web3.

Whilst our core value add remains in support around marketing, our interaction with businesses we invest in is much broader than that, covering fundraising support, FP&A, recruitment and international expansion.



Velocity Capital

velocity-group.com/capital

Contact: investor-relations@ velocity-group.com

WORLD FUND

At World Fund, we are on a mission to empower climate tech entrepreneurs to build a regenerative world.

Our Vision: We envision a world where climate technology transforms industries, cuts emissions, and drives lasting impact. By backing Europe's top climate tech companies, we accelerate scalable, measurable decarbonisation globally.

Our Investment Approach: World Fund is dedicated to identifying and supporting early- to growth-stage companies across Europe that demonstrate high Climate Performance Potential (CPP) - our proprietary benchmark that targets a minimum impact threshold of 100 Mt CO_2 emissions avoided annually. We focus on high-impact sectors, including:

- Energy and Build Environment: Renewable energy innovations, energy efficiency technologies, and sustainable construction.
- Food & Agriculture: Alternative proteins, sustainable agricultural methods, and regenerative food systems.
- **Transportation:** Electrification, sustainable mobility, and advanced battery solutions.
- **Digital Technologies:** Quantum computing, AI, and other digital innovations that enable climate-positive applications.

Our typical investments range from €1-15M, with the aim of taking 10-20% ownership, often accompanied by active board roles to provide hands-on support and guidance.

What We Bring to SMEs: World Fund goes beyond financial support, offering strategic resources to help companies reach their full climate impact potential. Our CPP methodology helps investee companies optimize their carbon reduction goals, ensuring they meet the highest standards for climate impact. Our portfolio companies benefit from our deep climate tech expertise and access to our extensive network



World Fund

Contact: brightfuture@worldfund.vc

of over 200 investors and advisors who offer insights in science, policy, and technology. Additionally, our team's expertise in scaling technology and navigating regulatory landscapes, combined with follow-on funding reserves, enables us to support companies through key growth stages, empowering them to make a measurable impact on global decarbonization.

Get in Touch: If you are an SME with an innovative climate tech solution that aligns with our vision, we invite you to connect with us. Reach out directly at <u>brightfuture@worldfund.vc</u>, or visit our <u>website</u> at worldfund.vc to learn more about how we can work together to drive meaningful change.



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Zero Carbon Capital is a UK-based venture capital firm investing in European pre-seed and seed companies, developing transformative hard science-based technologies with a 0.5 Gt CO_2 e per year emission reduction potential in 2050.

Zero Carbon Capital

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<u>zerocarbon.vc</u>

Contact: iuk-ip@zerocarbon.capital



Zinc is an early stage mission-driven investor. We invest in founders to create innovative solutions and build ambitious businesses that tackle the most pressing and complex challenges facing the health of people and the planet. We select and invest in founders who can have outsized impact using cutting-edge science and technologies.

Our priority investment areas are full of underserved needs, affecting millions of people, for which ambitious and creative new solutions are needed:

Health of People

- Children's health
- · Chronic physical conditions in later life
- The adult brain
- Immune and digestive health
- Reproductive health
- Women's health
- New models of health care
- Innovations in enabling technologies in health

Health of Planet

- Biomaterials and biochemicals
- · Biodiversity, regeneration and nature-based solutions

Zinc Ventures

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- Heating and cooling
- Deep decarbonisation
- Critical minerals
- Pollutants
- Innovations in enabling technologies in environment

We believe that each of these areas presents exciting opportunities for commercial innovation and impact at scale.

Zinc brings together diverse cohorts of mission-aligned founders, many from untapped talent pools. We provide founders with access to capital, co-founders, expertise, network, coaching and our venture building platform.

Whether you're a domain expert with deep insight into an important problem in health or the environment, or have developed innovative deep tech or deep science in the mission space, or are a business or technical leader ready to build and scale a purpose-driven venture, Zinc is the ideal place to build a mission-led business.



Innovate UK

ukri.org/councils/innovate-uk

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